



FOUNDATION  
CARE  
Your Full Service Pharmacy

# The Connection

## Foundation Care Walks For A Cure!

In St. Louis, on the morning of May 8, 2010, Foundation Care and over 1,000 others “took steps toward finding a cure for cystic fibrosis (CF).” Teams joined together to support one of the CF Foundation’s largest fundraising events....GREAT STRIDES.

GREAT STRIDES walks take place in locations all across the United States. Participants are asked to form teams and set a substantial fundraising goal that will contribute to the success of finding a cure for CF. Foundation Care had over 25 team members that came together to show their commitment to the cause. In addition to attending the walk on May 8, our pharmacy will be represented at three other sites in the near future.

As a Platinum Sponsor of the Gateway Chapter, Foundation Care hopes that our continued support will “add tomorrows every day” to those with cystic fibrosis.



# NEW

### New Website Features:



**Check it out! Foundation Care has updated our website by adding three new features:**

1. **Events Calendar** - Foundation Care will be making our way around the country visiting with clinicians and patients, introducing the latest products on the market and the newest services available at our pharmacy. Visit <http://www.foundcare.com/calendar.aspx> to find out where Foundation Care will be each month.
2. **Featured Spotlight** - Foundation Care will update our homepage, [www.FoundCare.com](http://www.FoundCare.com), as new products and services are made available. This allows for customers to find the latest information much more quickly!
3. **Special Offers** – In order to help make your treatments easier and more affordable, Foundation Care has developed several special offers. Visit <http://www.foundcare.com/specialoffers.aspx> to see what is currently being offered!

## DID YOU KNOW?

- ★ Foundation Care is a **FULL SERVICE** Retail Pharmacy. This means you can get ALL of your medications filled here and delivered right to your door! Talk to one of our patient care representatives today, and we can do all the work for you!
- ★ **AND...** Foundation Care offers easy online refills with just a few clicks of your mouse at [www.FoundCare.com](http://www.FoundCare.com)!

4010 Wedgeway Court  
Earth City, MO 63045

[www.FoundCare.com](http://www.FoundCare.com)  
Email: [help@foundcare.com](mailto:help@foundcare.com)

Phone: (877) 291-1122  
Fax: (877) 291-1155

# OUR MOST FREQUENTLY ASKED QUESTIONS:

## 1. How is Foundation Care different from other pharmacies?

Foundation Care is a full service RETAIL & SPECIALTY pharmacy. In addition to providing all of the medications and devices you would obtain at your local or mail order pharmacy, Foundation Care offers customized inhaled medications and highly efficient devices. Our pharmacists are experts in cystic fibrosis and diabetic care, our reimbursement team works hard to ensure that you get your medications and devices covered, and our patient care representatives are experts on troubleshooting and maintaining devices such as those with eFlow technology (Trio, Altera).

## 2. How can I obtain a Trio™ Electronic Nebulizer?

Once a physician has prescribed the TRIO for their patient, it can be obtained from Foundation Care in one of four ways:

1. Patients enrolling in our Medication Management Program can obtain the TRIO through a “no charge lease”. The patient is required to be using a chronic antibiotic (tobramycin or colistimethate) and they must obtain the medications to be delivered through the TRIO from Foundation Care.
2. Patient or caregiver can pay cash for their TRIO. The cost of the base unit is \$1680.00 and the nebulizer heads for one year are \$525.00.
3. Patients or caregivers may try to submit an insurance claim through their DME benefit. We can assist them with this insurance submission. To date most insurance companies have denied or provided very little coverage, making patient copays very expensive. In addition, it may take 4 to 8 weeks to get approval. Patients participating in the Zenpep program can qualify for a free TRIO, handset, heads etc. through this program.

## 3. What are the differences between an eFlow, Trio, and the Altera?

In 2004, the eFlow® SCF was FDA approved as “a handheld device to be used by patients for whom physicians have prescribed medication for nebulization.” On March 3, 2009, SourceCF Inc., a subsidiary of Eurand Pharmaceuticals, Inc., rebranded the eFlow under the brand name TRIO™ Electronic Nebulizer.

According to SourceCF, the change to the name TRIO was intended to differentiate the current device from other devices using eFlow technology that will be limited to use with a single medication.

One such device is the Altera™ Nebulizer System. This device uses eFlow technology to deliver Cayston™. Cayston is only approved for use with the Altera Nebulizer System, which has been optimized specifically for Cayston.

## 4. Can I use the Altera to deliver all of my inhaled medications?

No. The Altera was designed only to deliver doses of Cayston. Utilizing other medications in the device will invalidate the device's warranty and may deliver inaccurate doses to the patient.

## 5. What medications can I use in the Trio Electronic Nebulizer?

The Trio was approved as an open system, meaning that certain drugs commonly used for nebulization can be delivered through this device. The most common drugs utilized by CF patients include Albuterol/Xopenex, Hypertonic Saline, Pulmozyme, and chronic antibiotics such as Tobramycin and Colistimethate. Contact Foundation Care at (877) 291-1122 to speak with a pharmacist about specific medications.

## Pancreatic Enzymes Update

In April 2004, the FDA informed manufacturers that they had four years to obtain FDA approval of their pancreatic enzyme product. This was to ensure that patients taking a pancreatic enzyme were receiving the most effective treatment. In October 2007, the FDA extended the requirement for approval to April 28, 2010. To date, three companies have met FDA requirements for approval:

1. Creon, manufactured by Abbott Products, Inc., formerly Solvay Pharmaceuticals, was approved on April 30, 2009.
2. Zenpep, manufactured by Eurand Pharmaceuticals, was approved on August 27, 2009.
3. Pancreaze, manufactured by Johnson & Johnson, was approved on April 12, 2010.

Currently, the unapproved products may still be available on pharmacy shelves for a short time until stock is depleted. This will allow patients time to create a plan with their healthcare professionals to switch to an FDA approved enzyme and to ensure that their treatment will be safe, effective, and uninterrupted. Foundation Care will continue to fill prescriptions for approved and unapproved enzymes while their supplies last and if covered by the insurance provider.

### Key Information Provided by the FDA:

- Know that Creon, Zenpep, and Pancreaze are currently the only FDA approved pancreatic enzyme products sold in the United States.
- Talk with your healthcare professional to make sure you have a plan to switch from an unapproved pancreatic enzyme product to an approved one.
- Recognize that it may take 1-2 weeks to adjust the dose of the new pancreatic enzyme product.
- Take your pancreatic enzyme product as prescribed.
- Read the *Medication Guide* given with each prescription of an FDA-approved pancreatic enzyme product. The *Medication Guide* is written for patients to help them understand the benefits and risks of using pancreatic enzyme products.
- Talk with your healthcare professional about any concerns you have about pancreatic enzyme products.

## Here's What Our Patients Are Saying About Us

“All of your staff I have had the pleasure to work with to fill my son's prescriptions have been awesome! Everyone has been very helpful and professional. Thank you for making life with a chronic illness a little more manageable.” CF Patient - Michigan

“I love your pharmacy! I appreciate the refill reminders – all staff is friendly and courteous. Easy-to-use online forms and prescription renewals. You all make my life easier. Thank you!” CF Patient – Massachusetts

“I loved the one-on-one attention I received by the owner/manager to use my new medication. Free vitamins were also greatly appreciated. I walked in as a new customer and less than an hour later my prescription was ready.” CF Patient – Missouri

“Awesome care; awesome service; awesome staff. Yes I would recommend.” CF Patient – West Virginia