



FOUNDATION
CARE
Your Full Service Pharmacy

January - March 2010 Edition

THE CONNECTION

FOUNDATION CARE PRESENTS ITS FIRST NEWSLETTER!



Throughout the years, Foundation Care has been dedicated to providing the highest quality of customer service. As our business grows and our patient base increases, we want to make sure that our patients continue to receive the personalized service they deserve. It is important to us that you are aware of the new services we offer and that we keep you up-to-date on all of the latest information regarding our full service pharmacy. So that we do not overwhelm you, our newsletter will only be sent once a quarter, giving you a brief overview of information that we hope you find informative and worthwhile. Enjoy!

NEW

Product Spotlight: New at Foundation Care

CAYSTON® & ALTERA® NEBULIZER

On February 22, 2010, Gilead Sciences, Inc. was granted marketing approval for the new drug, Cayston® (aztreonam for inhalation solution), as a treatment to improve respiratory symptoms in cystic fibrosis (CF) patients with *Pseudomonas aeruginosa* (*P. aeruginosa*).

Cayston is administered using a 1ml, 75mg dose three times daily over a 28 day period and is delivered via the Altera® Nebulizer System based on eFlow Technology (PARI Pharma GmbH). Cayston's safety and efficacy have not been established in pediatric patients below the age of 7, patients with forced expiratory volume in one second (FEV1) of less than 25 percent or greater than 75 percent predicted, or patients colonized with *Burkholderia cepacia*. Altera is a drug specific nebulizer cleared to market by the FDA only to deliver Cayston. Altera allows patients to administer Cayston in 2 to 3 minutes, a fraction of the time required for other inhaled antibiotics!

For more information about Cayston, visit www.cayston.com.

ZENPEP™ DELAYED-RELEASE CAPSULES

On, November 30, 2009 Zenpep™ (Pancrelipase) Delayed-Release Capsules, manufactured by Eurand®, was made commercially available. Zenpep is a pancreatic enzyme product (PEP) indicated for the treatment of exocrine pancreatic insufficiency (EPI) due to cystic fibrosis (CF) or other conditions.

An advantage to getting a prescription of Zenpep is the new **Z-Points Program**. With each fill of a one month supply, eligible patients will earn points that can be applied towards products and equipment you use every day. Patients may enroll in the program by going to www.zenpep.com. Items patients can receive **FREE** with points are:

- The Trio™ Electronic Nebulizer
- An additional handset for those who currently have a Trio.
- Vitamins
- Nutritional products
- Gift cards

4010 Wedgeway Court
Earth City, MO 63045

www.FoundCare.com
Email: help@foundcare.com

Phone: (877) 291-1122
Fax: (877) 291-1155

FOUNDATION CARE EARNS 3 ACCREDITATIONS IN 2009!

Foundation Care spent a large part of 2009 undergoing three accreditation processes in order to ensure that they currently meet the highest quality and safety standards among the industry.

1. Healthcare Quality Association on Accreditation: Awarded Foundation Care with a DMEPOS (Durable Medical Equipment, Prosthetics, Orthotics, and Supplies) accreditation. This award is achieved only when a pharmacy offers home medical equipment, demonstrates a high level of quality practices in their business operations and patient care techniques.
2. National Association of Boards of Pharmacy: Awarded Foundation Care with a distribution accreditation (VAWD-Verified Accreditation of Wholesale Distributors). This program provides assurance that the facility is employing security and best practices for safely distributing prescription drugs from manufacturers to pharmacies, physicians and other institutions.
3. Pharmacy Compounding Accreditation: Awarded Foundation Care with a compounding accreditation. The seal of approval shows a dedication to protecting patients by practicing safe, high-quality compounding. We are the first pharmacy in the State of Missouri to earn this Seal of Accreditation!

DID YOU KNOW?

★ Foundation Care is a **FULL SERVICE** Retail Pharmacy. This means you can get ALL of your medications filled here and delivered right to your door! Talk to one of our patient care representatives today, and we can do all the work for you!

★ **AND...** Foundation Care offers easy online refills with just a few clicks of your mouse at www.FoundCare.com!

A Look Back Into Foundation Care's History

On April 1, 2004, Dan Blakeley, RPh, & Mike Schultz, RPh, fulfilled their dream of opening a business that was focused on improving pharmacy care and disease management. Over the years, Dan and Mike had worked in the pharmaceutical industry and had become very frustrated with insurance plans, the lack of personal attention from corporate pharmacy chains and mail-order pharmacies. They realized a change needed to be made in the healthcare industry and patients' care needed to be put first.

Foundation Care opened in Saint Louis, Missouri, serving retail patients and focusing on a specialty of Cystic Fibrosis. At the time the business operated out of a 2,000 square foot facility with three employees. Every day since, Foundation Care's pharmacists and staff have increased their expertise of serving the special needs of the CF patient population and the retail business. Their scope of services grew to serving others in the respiratory community (i.e. asthma & COPD) and those who are in need of diabetic care. Today, Foundation Care operates out of a 20,000 square foot facility with 33 employees. We currently provide personalized care to almost 10,000 patients!

Here's What Our Patients Are Saying About Us

"Foundation Care staff and professionals are very knowledgeable and kind. I think it's great to have an organization that fully understands the needs of people with CF and vows to help provide the medicines that are necessary for individuals with CF to stay healthy." – CF Patient, Missouri

"I have worked with many medical companies. I have never worked with one as great as yours. The employees have always been friendly and helpful. The products have always arrived exactly as they were promised. Thank you." – CF Parent, California

"Foundation Care is part of my daughter's treatment team. I appreciate the "reminder Calls" when a refill is due; staff appreciates that things can get hectic caring for a child with CF and the reminder is helpful. Staff were courteous and patient when refill schedules need to be changed (ex. When my daughter was hospitalized or we were waiting for info from the physician). Gina in Reimbursement is a God-send! She helped us resolve insurance issues – we were so grateful!" – CF Parent, Maryland

4010 Wedgeway Court
Earth City, MO 63045

www.FoundCare.com
Email: help@foundcare.com

Phone: (877) 291-1122
Fax: (877) 291-1155